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## Application

### Instructions

Annotations records internal notes/comments that are visible to internal staff only. Feedback appends a new section to the bottom of the application that is visible to the applicant and anyone viewing the application.

### Application Details

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### 409811 - Broadband Grant Program - Empower Rural Iowa - NOFA #006 - Final Application

#### 417580 - Fiber to the home

#### Broadband Grant Program - Empower Rural Iowa

Status: Submitted

Submitted Date: 07/26/2021 9:58 AM

Submitted By: Mark Peterson

### Applicant Information

#### Primary Contact:

AnA User Id

MARK.PETERSON@IOWAID

First Name\*

Mark

First Name

Middle Name

Peterson

Last Name

Title:

Email:\*

[mwp@wtccommunications.com](mailto:mwp@wtccommunications.com)

Address:\*

810 W 5th St

City\*

Wilton

City

Iowa

State/Province

52778

Postal Code/Zip

Phone:\*

563-732-3000

Phone

230

Ext.

Program Area of Interest\*

Broadband Grant Program - Empower Rural Iowa

Fax:

563-732-3534

Agency

#### Organization Information

Organization Name:\*

WTC Communications, Inc.

Organization Type:\*

For-Profit – Privately Held

DUNS:

00-778-8201

Organization Website:

[www.wtccommunications.com](http://www.wtccommunications.com)

Address:

PO Box 970

PO Box 970

Wilton

City

Iowa

State/Province

52778

Postal Code/Zip

Phone:

563-732-3000

Ext.

Fax:

563-732-3534

Benefactor

Vendor Number

**Cover Sheet-General Information****Authorized Official**

**Name\*** Mark Peterson  
**Title\*** CEO  
**Organization\*** WTC Communications Inc  
*If you are an individual, please provide your First and Last Name.*  
**Address\*** 810 W 5th St  
  
**City/State/Zip\*** Wilton Iowa 52778  
City State Zip  
**Telephone Number\*** 563-732-3000  
**E-Mail\*** [mwp@wtccommunications.com](mailto:mwp@wtccommunications.com)

**Fiscal Officer/Agent**

*Please enter the "Fiscal Officer" for your Organization.*

*If you are an individual, please provide your First and Last Name.*

**Name\*** Mark Peterson  
**Title** CEO  
**Organization** WTC Communications Inc  
**Address** 810 W 5th St  
  
**City/State/Zip** Wilton Iowa 52778  
City State Zip  
**Telephone Number** 563-732-3000  
**E-Mail** [mwp@wtccommunications.com](mailto:mwp@wtccommunications.com)  
**County(ies) Participating, Involved, or Affected by this Proposal\*** Cedar County, Muscatine County  
**Congressional District(s) Involved or Affected by this Proposal\*** 2nd - Rep Marianne Miller-Meeks  
[Congressional Map](#)  
**Iowa Senate District(s) Involved or Affected by this Proposal\*** 37, 44  
[District Map](#)  
**Iowa House District(s) Involved or Affected by this Proposal\*** 73, 88  
[District Map](#)

**Business Organization - NOFA #006**

*Please list the business legal name as it is used by federal and state taxing agencies, banks, and for other legal purposes.*

**Business Legal Name\*** WTC Communications Inc  
**Doing Business As:** Wilton Telephone Company

**Physical Address**

**Street \*** 810 W 5th St  
**City\*** Wilton  
**State\*** IA  
**Zip\*** 52778

**Mailing Address (used for warrants and/or payments)**

**Street or PO Box \*** PO Box 970  
**City\*** Wilton  
**State\*** IA  
**Zip Code\*** 52778

**Applicant Business Structure**

*Is the Applicant a Communications Service Provider as defined by Iowa Code chapter 8B, including but not limited to private sector carriers, local governments, utilities, and other entities that provide or intend to provide Broadband service.*

**Communication Service Provider\*** Yes

*Identification of whether the Applicant is a subsidiary of one or more parent companies.*

**Are you a subsidiary of one or more parent companies?\*** No

**Executive Project Summary NOFA #006**

*The section requires Applicant to affirm whether or not state funds are necessary for the Project to proceed.*

**Are state funds necessary for the project to proceed?\*** Yes

*This section requires an Applicant to describe how the Project will or will not proceed if State funds requested are not ultimately awarded.*

**Describe how the Project will or will not proceed if state funds requested are not ultimately awarded.\***

The building of fiber to the home is very expensive but well worth the investment. Without the funding from the state, WTC would need to build out much slower to not over extend its financial capabilities thus extending poor broadband speeds indefinitely. The Governor and the Legislature has been clear that it wants 100/100 broadband, or higher, capabilities throughout the state, this will help us do our part.

**Has construction on the project begun?\*** No

**Project Status**

Project Milestone	Estimated Completion date	Costs Incurred
Engineering	09/30/2021	\$0.00
Ordering	10/15/2021	\$0.00
Construction	12/31/2023	\$0.00

**Demonstrated Experience NOFA #006**

*This section requires information about Applicant's demonstrated experience in provisioning Broadband across the State of Iowa. Applicant shall include relevant information about their experience that has prepared them to deploy their Project, such as, for example, community partnerships and services; history of organization; number of years in business; number of years of experience providing the types of services sought by this NOFA #006; if the Applicant is a relatively new provider/market entrant, an explanation of the benefits, if any, of being a newer provider/market entrant; the level of technical experience in providing the types of services sought by this NOFA #006.*

**Demonstrated Experience\*** [WTC Experience.docx](#)

**References**

<b>Name</b>	Lance Kephart
<b>Telephone Number</b>	5637322211
<b>Name</b>	Jeremy Lies
<b>Telephone Number</b>	5637323698
<b>Name</b>	Tracy Krebs
<b>Telephone Number</b>	5637323240

**Community Support Letter**

**Minority Impact Statement**

Does the proposed grant program or policy have a disproportionate or unique **positive impact** on minority persons? \*

No

Could the proposed grant program or policy have a disproportionate or unique **negative impact** on minority persons? \*

No

I hereby certify the information above is complete and accurate to the best of my knowledge.\*

Yes

\*

CEO

Mark

Peterson

Title

First Name

Last Name

**Broadband Grants Core Application - Exhibits B, C, D, and D.1**

*Applicant requests that the contents of their application remain confidential in whole or in part, pursuant to Section 2.2.6.6. and 7.18 of the NOFA #006.*

**DISCLAIMER:** An applicant requesting confidential treatment of portions of an application must attach a redacted public copy of the application. If the applicant fails to attach a redacted public copy pursuant to Section 7.18.1 of the NOFA #006, the Office shall be relieved from any responsibility for maintaining the confidentiality of the application pursuant to 7.18.4 of the NOFA #006.

**NOTE:** Applicants are ONLY required to submit a Public Redacted Copy IF they are requesting confidential treatment with respect to an aspect of their Application. Further, the mere fact that an Applicant submits a Public Redacted Copy (or otherwise requests confidential treatment) does not ensure the aspects of the Application that are redacted (or for which confidential treatment is otherwise sought) will be treated as confidential; the Office will only afford confidential treatment to the extent requests comply with the terms, conditions, and requirements of the NOFA #006, and solely to the extent permitted by Iowa Code Chapter 22 and the Office's corresponding fair information practices rules available at 129 IAC 2.

Full Unredacted Copy\*

[417580 WTC Broadband\\_Grants\\_Core\\_Application\\_NOFA006\\_21.06.02.xlsm](#)

Public Redacted Copy

*Optional Upload: A letter from a professional engineer certifying that the proposed Project design will be capable of simultaneously Facilitating 100/100 Broadband or 100/20 Broadband, as applicable, to the Total Broadband Units Facilitated as represented in Applicant's proposed Project.*

Professional Engineer Project  
Certification Letter

**Broadband Grants Program Grant Agreement - Exhibit E**

Have you read and do you accept the terms and conditions set forth in the grant agreement (Exhibit E)?\*

Yes

**Certification, Authorization, and Release of Information - Exhibit F**

Certification Letter (Public)\*

[App417580 WTC Communications ExhibitF.pdf](#)**Request for Confidentiality or Form 22 - Exhibit G**

Form 22 (Public)\*

[App417580 WTC Communications ExhibitG .pdf](#)**Project Budget**

Category	Description	Total Estimated Cost \$ (Exhibit D)	Total Estimated Cost \$ (Exhibit D1)	Total Estimated Project Budget (D+D1)	Requested Grant Support %(enter percentage here)	Grant Request (Est. Cost * Request %)
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Conduit	Average for conduit	\$563,988.80	\$0.00	\$563,988.80	Control Number	\$273,590.97
Fiber/Copper	Average for fiber/dorps	\$1,057,896.28	\$0.00	\$1,057,896.28	48.51	\$513,185.49
OSP Engineering	Staking to CAD	\$214,136.64	\$0.00	\$214,136.64	48.51	\$103,877.68
Design Engineering	Design and layout	\$6,000.00	\$0.00	\$6,000.00	48.51	\$2,910.60
Construction Mgmt.	Contracts, inspection and as-built	\$734,948.08	\$0.00	\$734,948.08	48.51	\$356,523.31
Tower		\$0.00	\$0.00	\$0.00	0	\$0.00
Antenna		\$0.00	\$0.00	\$0.00	0	\$0.00
Boring	Boring	\$1,704,326.50	\$0.00	\$1,704,326.50	48.51	\$826,768.79
Trenching		\$0.00	\$0.00	\$0.00	0	\$0.00
Knifing	Plowing mainline and drops	\$1,498,582.80	\$0.00	\$1,498,582.80	48.51	\$726,962.52
Switching Equipment	Switch Line cards	\$450,789.30	\$0.00	\$450,789.30	48.51	\$218,677.89
Routing Equipment		\$0.00	\$0.00	\$0.00	0	\$0.00
Optical Equipment	CSFP/SFP/SFP+	\$119,462.80	\$0.00	\$119,462.80	48.51	\$57,951.40
Customer Premise Equipment	ONT	\$231,337.50	\$0.00	\$231,337.50	48.51	\$112,221.82
Other	Peds, HH, Splice case, ped prep, NID's	\$2,217,140.11	\$0.00	\$2,217,140.11	48.51	\$1,075,534.67
<b>Totals</b>		<b>\$8,798,608.81</b>	<b>\$0.00</b>	<b>\$8,798,608.81</b>		<b>\$4,268,205.14</b>

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